

## A Job Hunting Option: A Week-at-a-Time Job

David was one of 967 casualties of an unannounced, complete, and immediate IRS shutdown of a major employer in his small home town. In his early 50's, he had been the supervisor of the company mail room. Now he was out of a job, with a working wife and two daughters working part-time jobs after school – all to keep food on the table.

After a year of looking for a job fitting his experience, he settled for seasonal work selling shoes in the mall for Christmas. When the holiday season ended, he was again in despair – until the shoe store called him to offer a short-term job selling shoes for four hours per day for two weeks.

After those two weeks, he began his career as a week-at-a-time shoe seller. He was offered a full-time job for one week. When the week ended, they made him the same offer. A commitment for one week at a time. After 12 weeks, he was singled out by his employer as potential management material and will probably be given his own store to manage – if he chooses to stay.

"This is a good example of a man using his transferable skills," notes Sky Storms, author of *Get the Job You Really Want*. In the mail room he managed people, the flow of parcels, keeping material inventories up to date, training, keeping the place clean, and implementing any changes dictated by upper management. All of these same skills are used in his current job even though he had no previous experience in the shoe business.

By virtue of his willingness to sell his transferable skills to a different industry, instead of continually hunting for another mail room job in a small town, he is now employed with a company that offers him a decent future.

Recognizing and utilizing your transferable skills is just one of the many techniques described in **Get The Job You Really Want** by Sky Storms. Readers can check out the book at [www.skystormsbooks.com](http://www.skystormsbooks.com).